

NEW GRANTEES

- Recognized the opportunity and answered the call to action
- Have encountered or Will encounter obstacles and hurdles
- Seeking assistance and proven strategies for more favorable outcomes

How prepared are you?





ENROLLMENT PRO FRAMEWORK

PLANNING

- Budget
- Target community
- Host space + Performance Tasks
- Trainers
- Scheduling

RECRUITMENT

- Target audience
- Marketing platforms
- Open houses
- Webinars
- Street Team

ONBOARDING

- Participant Interviews
- Handbook
- Introduction to construction
- Document uploads



ENROLLMENT - 2022 Cohorts

School Based Model

Community Cohort 1



2 High School carpentry classes

PROs: Students, Host Space & Trainers all in one

CONs: Lack of teacher's complete buy-in, lack of student motivation, school year schedule not in alignment with grant schedule

RESULT: 14 enrolled attendees (Goal 20)

Community Partner - Village of Maywood

PROs: Host Space, Community Buy-In, Recruitment Support

CONs: Late Start

RESULT: 15 enrolled participants (Goal 20)



Based on these Enrollment scenarios, what could have been done differently for more favorable outcomes?



ENROLLMENT STRATEGIES

- Increased recruitment efforts
- Weekly webinars
- Bi-monthly open houses
- Local agency referrals
- Social media community groups
- Job boards



ENROLLMENT – 2023 Cohort

Community Cohort 2



PROs: Host Space, Community Buy-In,
Recruitment Support, Timely recruitment, overenrolled participants to ensure favorable
outcomes

CONs: None

OPPORTUNITY: Continue to partner with local agencies for referrals

RESULT: 22 enrolled participants (Goal 20)



ENROLLMENT

DOs

- Plan all aspects of your program
- Ensure complete buy in of ALL prospective partners and trainers (8 weeks out)
- Incorporate various types of recruitment methods
- Over-enroll to account for participants drops
- Nurture relationships with strategic partners
- Create participant handbook that outlines program goals

DON'TS

- Prematurely enter a partnership without confirming mutual alignment
- Spend unnecessary expenses as funding is reimbursed based on performance
- Pay stipends until participants are successfully enrolled
- Expect complete buy-in if you can't effectively communicate program impact



COMPLETION MAP FRAMEWORK

MODULES

- NCCER
- Performance Tasks
- **OSHA-10**
- CPR/First Aid
- Forklift

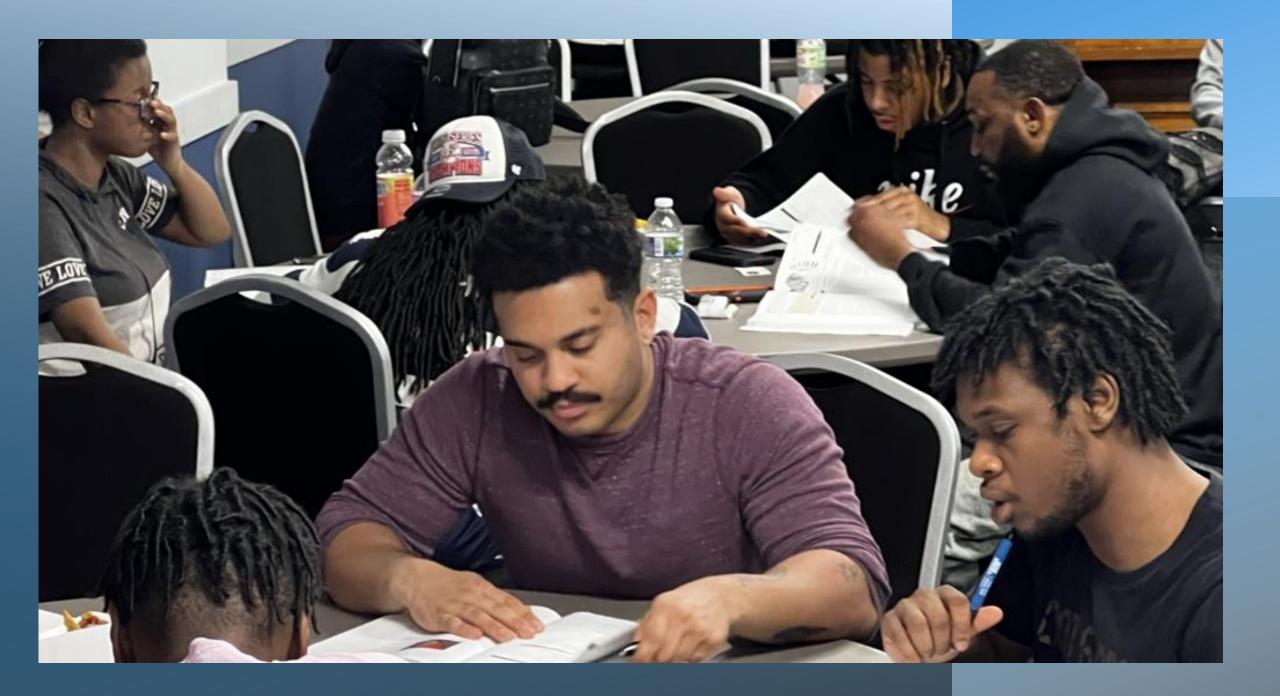
ASSESSMENTS

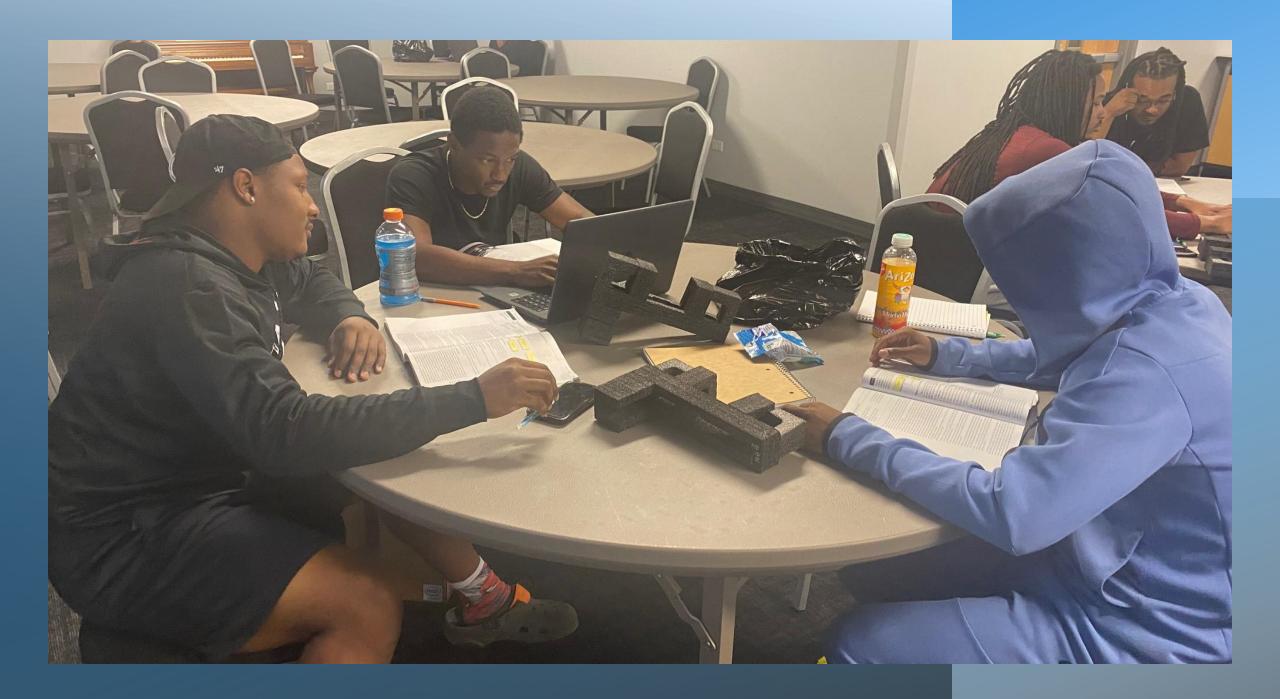
- Supportive services
- Wrap around services
- Case Notes
- Pre/Post Career Assessments
- Certificate Uploads

PARTICIPATION

- 80% Attendance based on final curriculum plan







COMPLETION – 2022 Cohorts

School Based Model

Community Cohort 1



2 High School carpentry classes

PROs: Teachers delivered some modules in class

CONs: School year ended in May, lost touch with participants

RESULT: 0 completed participants (Goal 17)

Community Partner - Village of Maywood

PROs: Sufficient host space, excellent trainers

CONs: Packed schedule due to late start, minimum

hands-on projects, verification issues

RESULT: 15 completed participants (Goal 17)



Break-Out Session: Do's & Don'ts of Completion?
Based on your experiences or the experiences of Lumity.

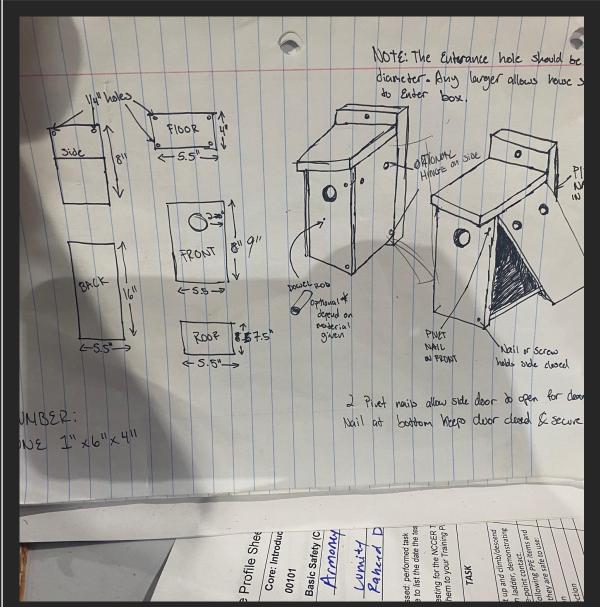


COMPLETION STRATEGIES

- Unique Scheduling
- Increased Hands-On Projects
- Daily Dinner
- 1:1 Tutoring
- Fitness Components

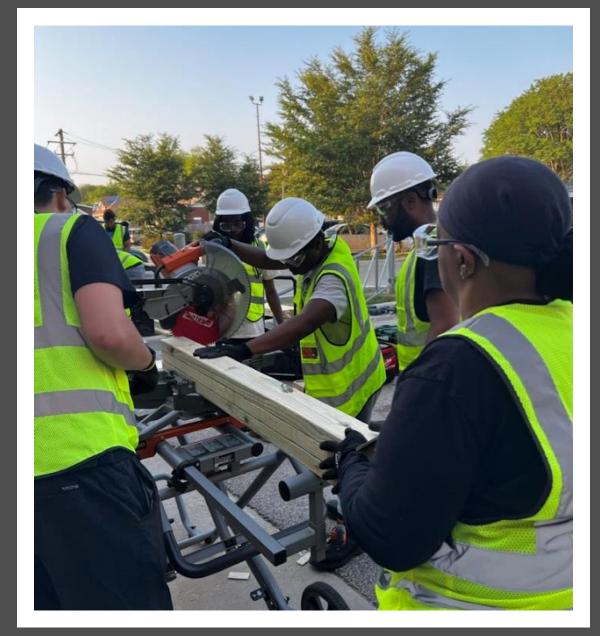












COMPLETION – 2023 Cohort

Community Cohort 2



PROs: Excellent trainers, increased engagement and participant satisfaction, formal graduation for family and friends, better verification outcomes, measurable skills gains, improved physical fitness, more hands-on projects

CONs: None

OPPORTUNITY: More small hands-on projects!

RESULT: 17 completed participants (Goal 17)









COMPLETION

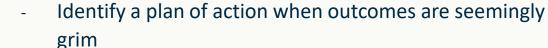
DOs

- Create an engaging environment for participants to learn
- Effectively articulate program goals with team
- Delegate data entry to staff member and ensure thorough understanding of IL Worknet system
- Prioritize weekly data entry to maintain program accuracy
- Create collaborative peer accountability efforts

DON'TS



- Lack organization skills
- Wait to upload documents. Verifications happen monthly!
- Make Excuses!





TRANSITION PS FRAMEWORK

PRIMARY TRANSITION

Applied, Waitlisted or Placed in DOL Registered Apprenticeship Program

SECONDARY TRANSITION

- Full Time Employment



TRANSITION – 2022 Cohorts

School Based Model

2 High School carpentry classes

PROs: None

CONs: School year ended in May, lost touch with

participants

RESULT: 0 transitioned participants (Goal 14)

FINAL OUTCOME: 14 Enrolled; 0 Completed; 0

Transitioned

No administrative withdrawal with IL Works at this time, so all metrics counted. We petitioned for their removal without success.

Community Cohort 1

Community Partner - Village of Maywood

PROs: Cultivated relationship with CISCO contact; visited carpenters, pipefitters, and laborers training facilities

CONs: Minimal union interactions

RESULT: 13 transitioned participants (Goal 14)

FINAL OUTCOME: 15 Enrolled; 15 Completed; 13

Transitioned

Met minimum threshold for 2023 renewal + required weekly IL Works coaching



What are some current transition challenges in your organization?

- Effectively integrating in the unions as a newer organization
- Connecting with construction companies for participant sponsorships



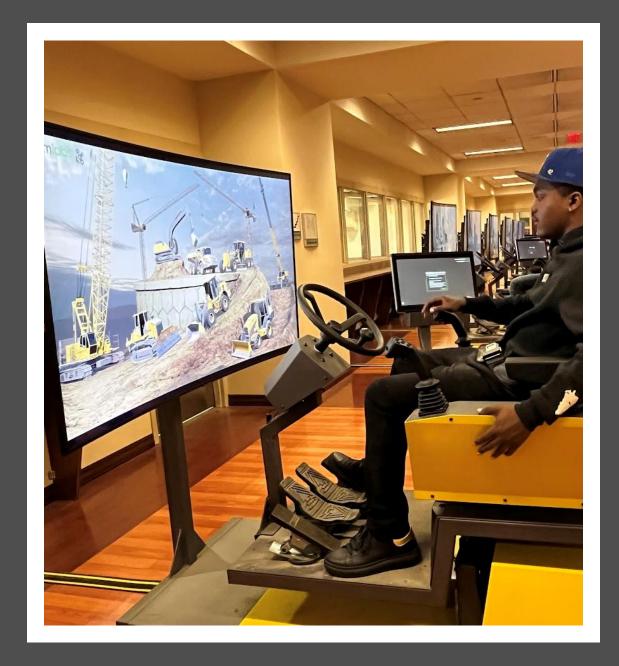
TRANSITION STRATEGIES

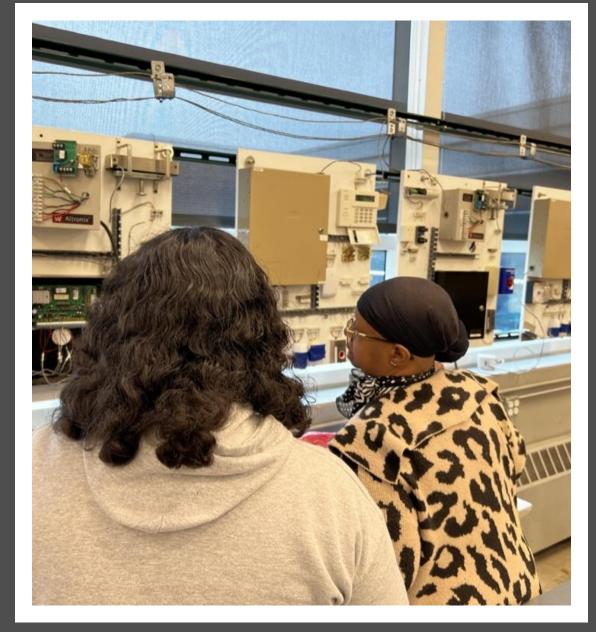
- Employment Week
- Increased number of union tours
- Additional certification opportunities (Forklift, Flagger)
- Pursuit of strategic partnerships
- Participant follow-up

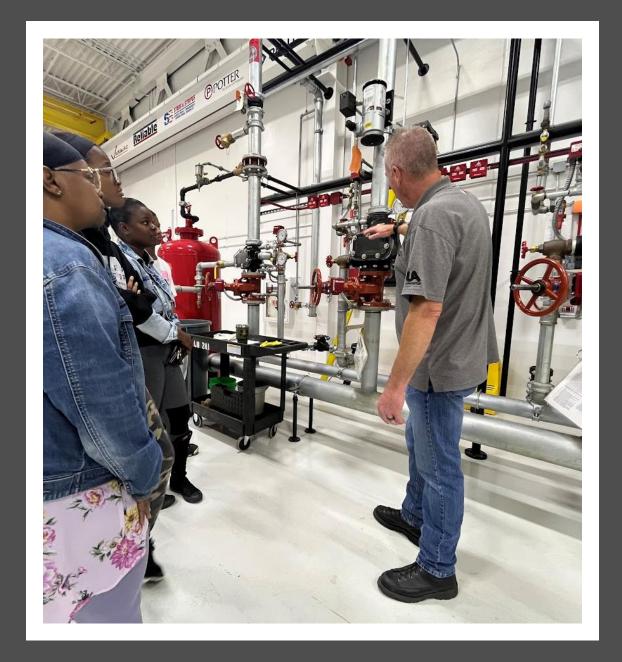


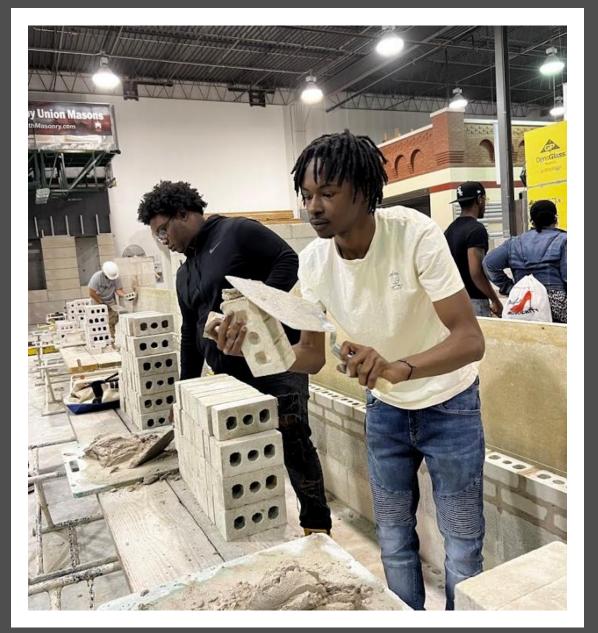






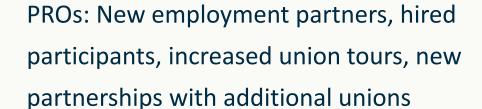






TRANSITION – 2023 Cohort

Community Cohort 2



CONs: Lack of sponsorship contractors

RESULT: 10 transitioned participants and counting (Goal 14)

FINAL OUTCOME: 22 Enrolled; 17 Completed;

10+ Transitioned

Will meet threshold for 2024 renewal



TRANSITION

DOs

- Prioritize primary transitions for maximum reimbursement
- Identify a wish list of partnerships and create a targeted plan of action
- Stay Encouraged & Committed
- Remain uplifted and stay the course
- Remember It's a Marathon, not a Sprint!

DON'TS



- Give Up!
- Forget to check-in with your past participants



